





# Monthly Performance Report

**Watford** 

January 2024

# **Town Monthly Footfall: January 2024**

-0.5% Jan Year on Year	Footfall YTD Footfall Month	<b>Jan 24</b> 999,822 999,822	Jan 23 1,004,698 1,004,698	% Change -0.5% -0.5%
	Jan 24 Ave	Average Footfall Per Hour 2,688	Average Footfall Po	er Day

# **Footfall Monthly Year-To-Date**

-0.5% YTD Year on Year	YTD 2024 2023 % Change	Jan 999,822 1,004,698 -0.5%	Feb 1,982,168	<b>Mar</b> 2,991,613	<b>Apr</b> 3,983,851	<b>May</b> 5,024,093	<b>Jun</b> 6,051,903
	YTD 2024 2023 % Change	Jul 7,038,223	Aug 7,977,802	<b>Sep</b> 8,980,461	Oct 9,927,572	<b>Nov</b> 10,890,319	<b>Dec</b> 11,838,917





### **Unique Visitors to Towns**

+29.8%

Jan Year on Year

	Jan 24	Jan 23	% Change
Unique Visitors YTD	325,230	250,541	+29.8%
Unique Visitors Month	325,230	250,541	+29.8%

Unique Visitor = One person visiting the site during the month. A unique visitor can visit multiple times which is calculated as footfall

Where unique visitors originate from by catchment area

Catchment Area	Postcodes	% Unique Visitors	№ Unique Visitors	% Mthly change
Core	12	32%	104,636	+21%
District	51	27%	88,890	+30%
Region	270	22%	73,136	+6%

Postcode catchment Area Categories are calculated based on the % of the postcode population visiting the retail site e.g a postcode where 17% of the postcode population visit the site during the month will be classified as part of the Core postcode catchment area.

Core: 15%+ District: 3% to 14.9% Region: 0.5% to 2.9%







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# **Unique Visitors Monthly Year-To-Date**

+29.8% YTD Year on Year	YTD 2024 2023 % Change	Jan 325,230 250,541 +29.8%	Feb 471,992	<b>Mar</b> 769,997	<b>Apr</b> 1,024,490	<b>May</b> 1,340,823	<b>Jun</b> 1,630,17
	YTD 2024 2023 % Change	<b>Jul</b> 1,945,318	Aug 2,287,374	<b>Sep</b> 2,616,096	Oct 2,902,192	<b>Nov</b> 3,135,799	<b>Dec</b> 3,408,50

### **Catchment**



-9%

Variance Month on Month

	Dec 23	Jan 24	Variance	% Mth on Mth change	% Yr on Y
Catchment Population	1,262,525	1,668,698	406,173	+32%	+19%
% of Catchment Population Visiting	22%	20%	-2%	-9%	+8%

 $Catchment\ population: Aggregated\ population\ of\ all\ postcodes\ where\ 3\%\ or\ more\ of\ the\ population\ visit\ the$ site





# % of Visits by Dwell Time

+2%

40 - 60 Minutes Most Improved Dwell Time

Dwell Time (minutes)			Variance Mth on Mth	Dwell Time (minutes)		% Visits Jan 24	
6 - 12	7%	7%	0%	40 - 60	24%	24%	0%
12 - 20	10%	10%	0%	60 - 90	35%	35%	0%
20 - 40	24%	24%	0%				

# **Demographics**

AB Month on Month

	AB	C1	C2	DE
Core	31%	33%	19%	17%
District	31%	32%	17%	19%
Core+District	31%	33%	17%	19%
Mth on Mth Variance	-0.4%	-0.1%	+0.3%	+0.2%





### **Average Dwell**

+2.2%

Dec 23 01:29:31 Jan 24 01:31:32 Variance 00:02:01 Growth +2.2%

Month on Month

### **Average Visit Frequency**

+8.8%

Month on Month

Dec 23 2.05

Jan 24 2.23

Variance 0.18

Growth +8.8%

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# **Glossary**

Unique Visitor	A person can only be a unique visitor once in a defined time period e.g. once in a month.					
Footfall	Total number of unique visits made to a location by a unique visitor.					
Core, District, Region Postcodes	Postcode catchment area categories are calculated based on the % of the postcode population visiting the retail site e.g. a postcode where 17% of the postcode population visit the site during the month will be classified as part of the Core postcode catchment area.  Category Percentage of postcode population visiting the town centre  Core: 15%  District: 3% to 14.9%  Region: 0.5% to 2.9%					
Postcode Catchment Population	Aggregated postcode populations for all Core and District postcodes in your location catchment area e.g. WA15: 30,000 population, M33: 25,000 population. Total catchment population 55,000.					
Postcode Catchment Conversion	% of the aggregated postcode population for all Core and District postcodes visiting your location.					
% Visitors By Dwell Time	% of visitors who dwell by time period e.g. 7% of all visitors dwell 6 -12 minutes.					
% Visitors By Social Demographics	% of visitors from Core and District who are classified as social grade AB,C1, C2, DE. Social grade classifications are published by Office for National Statistics (ONS) and are based on occupation, employment status, qualification and full/part time not working.    Social Grade   Description   % Population					







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clive@placeinformatics.com

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Providing local government, business improvement districts and retail real estate clients access to online dashboards, Place Informatics provides valuable performance measurement data and insight which supports investment decisions.

